



SALES ENGINEER

Sania Zuberi

Executive Search Consultant
0032.485.27.17.02

sania.zuberi@hronegroup.com

Mathieu Staes

Business Development Manager
0032.478.62.63.15

mathieu.staes@hronegroup.com

HR One Group
Henkelsite
Persilstraat 51 bus 01
3020 Herent - Belgium

tel. +32 16 29 78 31
fax +32 16 62 30 13

www.hronegroup.com

Erkenningsnummer
VG. 1690/BO B-AB10.018.

Our client is seeking an experienced Sales Engineer with a background in renewable energy EPC or industrial energy companies to join the team in Germany. The Sales Engineer will be responsible for promoting and selling our Battery Energy Storage Solutions (BESS) to prospective clients in the designated regions.

THE POSITION

- Develop and implement sales strategies to drive revenue growth for BESS in Germany
- Identify and target potential clients in the renewable energy sector, including EPC companies and industrial energy users
- Build and maintain strong relationships with key decision-makers in the industry
- Provide technical expertise and support to clients during the sales process
- Collaborate with internal teams to ensure successful delivery of projects and customer satisfaction
- Stay informed about market trends and competitors in the energy storage industry
- Achieve sales targets and goals set by the company

REQUIREMENTS

- Bachelor's degree in Engineering or related field
- Minimum 5 years of experience in sales within the renewable energy EPC or industrial energy sector
- Strong knowledge of battery energy storage systems and related technologies
- Excellent communication and presentation skills
- Ability to work independently and as part of a team
- Fluency in German and English is required

