



PATIENT ACCESS LEAD BELUX

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Erkenningsnummer
VG. 1690/BO B-AB10.018.

JOB DESCRIPTION

We are seeking a dedicated and experienced Patient Access Lead to play a pivotal role in shaping access strategies and ensuring patients have timely availability to innovative therapies. This role focuses on driving market access solutions, collaborating with cross-functional teams, and fostering partnerships with healthcare stakeholders to address unmet needs. If you have a passion for improving patient outcomes and thrive in a dynamic, mission-driven environment, we encourage you to apply and make a meaningful impact in the lives of patients worldwide.

KEY RESPONSIBILITIES

Reporting directly to the Belux Country manager, the Patient Access Lead Belux key areas include the following:

- Strategic and tactical execution with a focus on ensuring the delivery and execution of patient access strategies for all portfolio products within the BeLux according to the values and approaches for timely and sustainable dialogue-based, respectful collaboration with all stakeholders both internally and externally;
- Ensure that country-level plans are developed and delivered in collaboration and alignment with the global patient access plans for each brand;
- Coordinate different external consultants charged with the writing of our access dossiers
- Lead, develop, maintain and nurture an effective, integrated team approach to pricing, reimbursement and access as part of a modern approach to pharmaceutical and rare disease commercialisation delivered as a seamless service to the organisation and supporting a learning culture;
- Be an active member of the Belux management team and contribute to our vision to become a global leader in Rare Diseases
- Represent the company externally where needed: be an active member of Pharma.be working groups as relevant, backup for Country Manager at external stakeholder events,...
- In cooperation with the local Commercial and Medical teams, identify and build effective and strategic relationships with key influencers, HTAs, budget-holders and payers, including pharmacists, clinicians and stakeholders across the BeLux;
- Prepare and submit Health Technology Assessment (HTA) submissions to the relevant bodies in the local regions;
- Working with the support of the Global Patient Access colleagues, adapt Cost-Effectiveness and Budget Impact models for local use and inclusion in HTA submissions;
- Prepare tender submissions to support access for the portfolio where needed;
- Where required, manage external market research / consultancy vendors to support local activities;
- Be an active member of the cross border Patient Access & Community Engagement team at the broadest level in order to proactively lead, support and drive best-practice sharing with country colleagues
- Secure that all business operations are conducted in compliance with all applicable rules, laws and codes, protecting the Company's interests and minimising or mitigating risks.





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QUALIFICATIONS

- Appropriate educational background in a relevant area (e.g., life-sciences, pharmacy,...), ideally at a master level.
- Experience and track record of working within pricing and patient ("market") access environments managing brand pricing and strategy, either from similar positions in the pharmaceutical or consultancy environment; and
- Minimum 5-7 years' relevant professional experience at suitable level of responsibility and accountability.
- Fluency in Dutch, French and English, both oral and written communications
- Excellent communicator;
- Excellent analytical skills, judgment and problem-solving skills;
- Demonstrated networking capabilities with a track record in building relationships both internally and externally in order to be able to build successes collaboratively, based on understanding of the motivations and desired outcomes of the different stakeholders.

